

E.R.

CONFIDENTIAL

481/6

cc PS/SOS (B&L)  
PS/Dr Boyson (B&L)  
1. PS/Mr Bloomfield 20/6  
PS/Mr Fell  
Mr Merifield  
Mr McAllister (IDB)  
Mr Musgrave (IDB)  
Mr Nesbitt (DED)  
Mr Reeve  
Mr Hewitt  
Miss Owens



Mr Carvill

2. FID

#### GOLDIN VISIT

1. I attach a summary of the meetings between Mr Harrison Goldin, his aide Mr Doherty and members of FEA and Harold McCusker MP (Tab A and B respectively).
2. As you are aware we undertook to arrange appointments on behalf of Mr Goldin on the clear understanding that the "official" programme for Monday and Tuesday (pm) (Tab C) did not include Mrs Rita Mullan. This included, contrary to Mr Goldin's later interpretation, the visits to the companies, namely Hughes Tool and Gallaher Ltd. Indeed Gallaher made this a specific condition from the outset.
3. It proved difficult to firm-up arrangements with Hughes Tool as their own senior management were either on leave or in transit (Mr Scholless, President International (Houston), was to visit Northern Ireland on Monday for board meetings, Mr Roberts (GB) was accompanying him and Mr Irvine of their Belfast plant was on leave) therefore there was no-one available to take a decision regarding the visit. I understand Hughes Tool Company had tried to contact IDB on Friday afternoon last regarding the proposed visit but were unable to because the IDB staff had to evacuate the building because of a car bomb in the area. As we had not received confirmation of the visit the programme received by Mr Goldin on Saturday clearly stated that the visit was yet to be confirmed. Contact was eventually made with Hughes Tool early Monday morning and communicated to Mr Goldin at his hotel. Mr Goldin was not convinced by the explanations given and maintained that there should be someone reasonably senior to show him around the plant. I conveyed a message from Mr Scholless inviting Mr Goldin to contact him to arrange a meeting when both men return to the USA. This I feel was not received with much enthusiasm.
4. Mr Goldin refused to accept Gallaher's invitation because the invitation excluded Mrs Mullan. On at three occasions the invitation, on behalf of the company, was communicated to Mr Goldin together with an explanation of the company's policy in relation to politicians. Nevertheless, Mr Goldin regarded the setting of this condition as a means of ensuring that he would not take up the invite.
5. Throughout the day Mr Goldin made direct reference to the two companies inferring that their reluctance or avoidance of meeting him strongly indicated that they had something to hide, and that indeed his intention was to investigate this further on his return to New York.

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MEETING WITH FEA, MONDAY 17 JUNE

People in Attendance

Members of FEA in attendance:- Mr Robert Cooper  
Mr Howard Burns  
Mr James Eccles  
Mr Thomas Conaty

Mr Goldin's Party:- Mr Harrison Goldin  
Mrs Goldin  
3 children (boys 14, 12 and 6)  
Mr Pat Doherty (aide)

Central Secretariat Escort:- Miss Bush

1. The initial discussion centred on Mr Goldin's statment, made earlier in Dublin, that the FEA was merely a paper tiger. In defence of this Mr Cooper outlined the successes of the Agency to date its limitations and restraints namely the resources both financial (£268,000 1985/86) and staff.
2. The question of the legality under British law of the McBride principles was discussed and Mr Goldin, although disputing the legal interpretation, was content that an additional clause be inserted clearly stating that there should be no quotas and no reverse discrimination. He indicated that Dr McBride was also content with this and will be taking this up with him in the near future (meeting Dr McBride Wednesday ?). If this clause were to be inserted then the FEA would be in total agreement with the McBride principles.
3. Detailed discussions took place with specific investigations, in particular the engineering industry. Mr Doherty requested copies of certain investigations, such as the Duffy case and where possible a copy of Council's opinion on the McBride's principles. (I understand that this was commissioned by General Motors?)
4. Mr Goldin mentioned the reluctance of the companies to see him, strongly indicating in his opinion, that they had something to hide. Mr Cooper asked which companies were involved and indicated that they (the FEA) had had problems with one of the companies in question (did not specify which).
5. Mr Doherty asked what the FEA's views were on the SDLP paper (?). Mr Cooper agreed with most of the points with some exceptions to point 3. However as I was unfamiliar with this paper it was extremely difficult to follow.
6. Most of the discussions centred around discrimination, highlighting in particular certain industries, engineering, finance, Banking Insurance etc. Mr Conaty argued the need for more investment particularly in relation to location, ie West Belfast. He also mentioned the difficulty of incentives to when a large number of the unemployed received benefits equal to or greater than the wages offered.

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7. I should mention that I felt Mr Conaty put very sensible and logical arguments and completely dismissed any suggestions of Government and Ministerial pressures on the FEA.
8. Late Monday afternoon Mr Doherty informed me that they were returning to Dublin early the next day to do some business and therefore would be unable to meet the IDB or Dr Boyson. I understand that on Tuesday morning Mr Doherty was in contact with Dr Boyson's office to arrange a meeting either earlier on Tuesday morning or in London later in the week. NOTE: Dr Boyson is meeting Mr Goldin and Mr Doherty at 5 o'clock Thursday 20 June 1985 in London.
9. I should also point out that I got the distinct impression that by the end of the day on Monday Mr Goldin's attitude had become rather negative and it's quite possible that he will criticise the companies and indirectly ourselves for his "treatment" in Northern Ireland. An indication of Mr Goldin's overall attitude was that, albeit a small point, he was late for every appointment arranged by us.
10. Mr Goldin I understand will be in London from Wednesday, returning to New York on Sunday. Mr Doherty, however, will not be returning to New York but is intending to return to Northern Ireland to "follow-up" on certain aspects of their visit".
11. I attach copies of press cutting connected with the above visit.

*Jennifer Conarty*  
M L BUSH (Miss)  
Central Secretariat

20 June 1985

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